



UNIQUE ENGINEERED SOLUTIONS

Serving Sophisticated Clients

<http://deglover.tripod.com/unique/>

Services We Offer:

- DESIGN-BUILD
- INSTALLATION
- PROJECT MGMT.
- RENTALS
- PRODUCTIONS
- TRAINING

We Specialize In:

- SOUND REINFORCEMENT
- LIGHTING
- VIDEO
- AUTOMATION
- EFFECTS
- SET BUILDING
- ARCHITECTURAL
- MECHANICAL
- ELECTRICAL

Why A Unique Engineered Solution?

In short, why not. It's easy to go to your local electronics superstore or discounter and talk to a commissioned salesperson. He or she will surely talk you into what they think you need. Or you can use an internet search engine and likewise, find what you think you want. But the real question is - Are you in this way getting the absolute most out of your purchase? The answer is most likely no.

Okay, then why not let your fingers do the walking in a local telephone directory and find a professional sound or professional audio contractor? Because these guys are usually just installers without the appropriate engineering expertise. Nor do they have the extensive contracting experience offered by Unique Engineered Solutions (UES). Actually, we may choose local installing firms that will work under our supervision to perform any number of tasks (such as pulling wire), after we have engineered the system. In fact, we use a variety of subcontractors and sub-consultants, when needed for a variety of issues including local governmental requirements.

At Unique Engineered Solutions, it is our mission to make sure each system is fully engineered to include all of the facets that are important - Cost, Dependability, Ease of Use, Efficiency and Functionality. This is accomplished by providing a thorough survey of your existing facility or by carefully studying the plans and specifications of your structure if it is not yet built or still under construction. At this point we begin our engineering work and prepare plans and specifications for your very own Unique Engineered Solution. We do not have any "canned" scenarios as we believe our Sophisticated Clients are all unique and require the same detail as the previous client.

In case you didn't know, we also do residential work for larger/custom homes.

A Little About Our Company

Whether you are needing to rent a simple PA system for a family reunion or you are looking to have a sophisticated Multi-Media System installed in your Church or business, Unique Engineered Solutions (UES) can offer you industry competitive pricing along with a potentially award winning design in the form of a truly Unique Engineered Solution. Our designs and subsequent installations are truly turnkey, including everything from A/V equipment selection and hook-up to a clean electrical power source, theatrical or studio lighting and custom architectural enclosures with environmental controls.

Our Principal Designer and Engineer says, "Our ability to combine architectural and engineering principals to your project allows us to provide a seamless integration of technology into various structures without giving up the main or architectural focus of your building."



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We are not a supplier for any particular manufacturer and therefore have no allegiances or commitments to any particular product line. Our only commitment is to our Client, and that commitment is to provide an affordable Unique Engineered Solution of the highest quality.

We are prepared to travel anywhere in the US and the Caribbean to assist you with your needs. However, our rental department is a turnkey operation, which includes delivery, set-up and operation. At the current time our area of operation for rental equipment is limited to Central Florida. However, should you desire our expertise for your event, give us several weeks notice and we can assist in your event by partnering with companies in your locale.

Please feel free to contact us about your current or future projects. The sooner we can get involved, the better. The Pre-Design phase is the right time for UES to get involved and insure a seamless integration of your multimedia needs into your business or house of worship.

About Our Principal: Darryl Glover

Darryl is an Architecturally trained Engineer with over 25-years experience with Serving Sophisticated Clients. His contracting experiences are rare to find in a single individual. Having worked for demanding governmental clients such as HUD, the Army Corp of Engineers and the EPA, he has survived some of the most rigorous contracting environments imaginable and is now ready and prepared to work for you.

Darryl became interested in multi-media technologies at an early age when he began working with Audio/Visual (A/V) systems in his K-8 school as one of the schools A/V technicians responsible for everything from manning the public address system during assemblies to working with 16 and 35 mm film projectors for individual classes as well as school-wide assemblies.

While attending Technical School in Detroit, Michigan, where he received a Degree in Architectural and Construction Technologies, Darryl and a childhood friend formed a successful mobile DJ company. During his continued education at St. Augustine's College in Raleigh, North Carolina, where he studied Business Management, Darryl worked as the school's sole A/V engineer supporting all of the college's choirs and mobile bands.

Immediately after college, Darryl began working for a Design-Build Mechanical and Electrical contractor. His design work at this firm grew from his initial knowledge of A/V systems to more complex permanently installed systems including but not necessarily limited to building and systems automation, heating and cooling, process piping, plumbing, life safety systems, power wiring and most all other systems involved in complex buildings. Among the projects Darryl worked on are numerous hospitals and other healthcare facilities, pharmaceutical facilities, manufacturing plants, educational facilities and houses of worship.

During the past 25-years, Darryl has maintained a level of perfection in his designs and projects he has administered which allowed his work on a repeated basis for many sophisticated clients including Orlando Utilities Commission (Florida), Wake Health Care Systems (North Carolina), Lincoln Properties, University of North Carolina and Duke University.

As a much sought after consultant, he has worked on projects in the states of Arkansas, California, Florida, Illinois, Maryland, Missouri, North Carolina, South Carolina and Virginia. Contract values have ranged from a few hundred dollars to \$35 million.

Darryl's attitude is no project is too big or too small to warrant the exacting detail and expertise required by sophisticated clients. He has often said, "A contract is a vote of confidence".

Need Training?

UES offers courses and certifications for the following disciplines.

AUDIO ENGINEERING:

- 12-hours of Basic Courses
- 2-hours of Intermediate Courses
- 10-hours of Advanced Courses
- 10-hours Live Production Crew Assignment
- 40-hour Internship
- \$600.00 Class Fees for all courses
- Plus \$50.00 for other materials

LIGHTING:

- 8-hours of Basic Courses
- 2-hours of Intermediate Courses
- 6-hours of Advanced Courses
- 10-hours Live Production Crew Assignment
- 40-hour Internship
- \$400.00 Class Fees for all courses
- Plus \$50.00 for other materials

In addition to our regular courses, we offer custom classes for \$95.00 per Class Room hour plus cost of materials and travel. Our customized classes can be catered to your needs. If you need a large group trained, we also offer this rate for our regular courses. This can be a great saving for organizations needing to have four or more persons trained. Visit our website and check out the specifics for each of our regular courses.

Visit Us:

Visit us on the Information Superhighway at: <http://deglover.tripod.com/unique/>



Contact Us:

For the quickest possible response, you may email our Principal Engineer, Darryl Glover, with any answers or proposals you may want.

Email address: deglover@bellsouth.net

